

downlands

[DATE]

Dear Sir / Madam

PROPOSED INSURANCE BUSINESS TRANSFER
THIS LETTER AND ITS ENCLOSURES ARE IMPORTANT – PLEASE READ THEM CAREFULLY

We are writing to you in connection with a proposed transfer of insurance business scheme under Part VII of the Financial Services and Markets Act 2000 (the “**Transfer**”).

Introduction

This letter is being sent to you as we believe that you (and/or your predecessor entities) placed business with or bound business on behalf of the transferring entities in relation to the Transfer.

In summary, the Transfer relates to the following UK-based liabilities of The Hartford Financial Services Group, Inc. (the “**Hartford Group**”), a US-based Fortune 500 insurance and investment group:

1. all business written by Excess Insurance Company Limited;
2. business within the UK branch of the Hartford Fire Insurance Company, a Connecticut incorporated insurer; and

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Downlands Business Park
Lyons Way
Worthing
West Sussex
BN14 9RX
United Kingdom

Downlands Liability Management Limited Registered in England No.3625107
Registered Office - DLM House, Downlands Business Park, Lyons Way, Worthing, West Sussex BN14 9RX, United Kingdom

CLOSURE MANAGEMENT & CUSTOMISED SERVICES

3. certain insurance liability and reinsurance business written by London & Edinburgh Insurance Company Limited (formerly London & Edinburgh General Insurance Company Limited) (which is now part of the Aviva group) for which the Hartford Group has ultimate financial responsibility (the “**L&E Business**”).

All of the above books of business are in run-off. The Hartford Group is now proposing that all its business that is in run-off and which is administered in the UK is consolidated and transferred into a single UK-incorporated, regulated group company: Hartford Financial Products International Limited (“**HFPI**”), which is also in run-off.

The Transfer will include all corresponding assets, including reinsurance assets, matching the insurance and reinsurance policies to be transferred.

The Transfer

To become effective the Transfer must be approved by the High Court of Justice in England (the “**Court**”). The Court will consider whether the Transfer is fair and whether policyholders’ interests are safeguarded. In doing so, it will take into account the views of the UK financial regulators, the Prudential Regulation Authority (“**PRA**”) and the Financial Conduct Authority (“**FCA**”), as well as the opinion of an Independent Expert, whose appointment has been approved by the PRA and the FCA, and any objections received from affected parties.

A summary of the Independent Expert’s report is enclosed; his overall conclusion is as follows: *“I conclude that the security provided to policyholders would be equivalent or improved after the Transfer, that no group of policyholders would be adversely affected to a material extent by the Transfer, that the level of customer service provided to policyholders would be unaffected by the Transfer, and that therefore there is no reason that the Transfer should not go ahead.”*

The Court hearing is currently scheduled for 13 October 2015 and, if approved, it is expected that the Transfer will become effective on 15 October 2015.

Action required

A letter providing direct notice of the Transfer will be sent by each relevant transferor to any of its policyholders or cedants that have current known case reserves or who have had any claims closed in the last 10 years and for which an address has been traced. In addition, a letter will also be sent to all active reinsurers for whom an address has been traced. However, given the maturity of the business to be transferred and the limited availability of name and address details within the companies’ records, not all of your clients that may be affected by the Transfer will receive a letter directly from the transferor entities with notice of the Transfer. **We therefore ask that you notify any of your clients who you believe may be affected by the Transfer with a copy of this letter and its enclosures.**

Policyholders and reinsurers are not required to take any action in relation to the Transfer. If approved by the Court, the above businesses will automatically transfer to HFPI. Other than this, there will be no change to any policy terms or the way in which claims are administered and all existing contact details will remain the same.

However, if any party believes that they will be adversely affected by the Transfer, they have the right to make written representation to the Court or be heard at the Court hearing to approve the Transfer (in person or by legal representation). The Court hearing is currently scheduled to take place on 13 October 2015 at the Rolls Building, Royal Courts of Justice, 7 Rolls Buildings, Fetter Lane, London EC4A 1NL, UK. Any person who intends to appear at the Court, or to make representations in writing, is requested to notify the Hartford Group's solicitors, Freshfields Bruckhaus Deringer LLP, as soon as possible and ideally at least 2 days before the Court hearing at 65 Fleet Street, London, EC4Y 1HS, UK (Ref 138865-0034/GHFS/NAG/LEH). Parties can also call or write to Downlands Liability Management Limited ("**DLM**") using the contact details set out under "Further information" below. We will bring any representations received to the attention of the PRA, FCA and Court at the hearing when it decides whether to grant its approval of the Transfer.

Further information

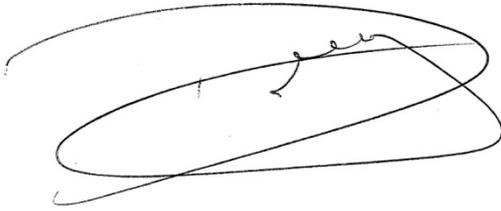
A summary of the key terms of the Transfer is provided in the enclosed booklet along with a summary of the Independent Expert's report. A set of frequently asked questions and answers and a legal notice setting out the date of the Court hearing and further details of how parties can object to the Transfer are also included.

If you would like any further information or copies of the Transfer documents or have any other queries relating to the Transfer please contact the DLM helpline on +44(0)1903 836 822, or by email to HartfordPartVII@downlandsliaability.com, or in writing to Roland Jackson, Downlands Liability Management Limited, DLM House, Downlands Business Park, Lyons Way, Worthing, West Sussex BN14 9RX, UK. The helpline will be open between the hours of 9.00 a.m. and 5.30 p.m. from Monday to Friday UK time. When calling the helpline number outside of these hours, please leave a short message stating the nature of your query and your contact details and DLM will endeavour to return your call within 48 hours (excluding Saturdays, Sundays and Bank Holidays).

Alternatively, copies of all documents relating to the Transfer, including the full terms of the legal document that will give effect to the Transfer and the full report of the Independent Expert, can be downloaded from the Transfer website at www.downlandsliaability.com. Updates regarding the Transfer will be posted onto the website from time to time including any changes to the date of the Court hearing and a copy of any supplemental report prepared by the Independent Expert.

We would encourage any person to discuss with us any queries that they may have regarding the Transfer as soon as possible.

Yours faithfully

A handwritten signature in black ink, appearing to read 'D. Rooney', enclosed within a large, loopy oval scribble.

David S Rooney
Managing Director of Downlands Liability Management Limited
For and on behalf of
Excess Insurance Company Limited
Hartford Fire Insurance Company (UK Branch)
Aviva Insurance Limited (as legal transferor of the L&E Business)
Hartford Financial Products International Limited